

**Listen
To Me!**



Harold Lloyd

We Are Selling Modern, Metal Tubed, Five-Point Motor, Flexible Finger, Player Pianos, With Perfect Music Roll Tracking Device.

**Free Music Rolls Included During the Great Sale
Now in Progress.**

The modern so'ostyle music roll positively makes pianists of the very highest order of every member of the family.

THE STROHMER PLAYER PIANO AND EVERETT

BABY GRAND PLAYER PIANO.
Is tone quality and an upright or Baby Grand

In tone quality and as upright or Baby Grand pianos, each instrument represents perfection. All the exclusive and wonderful features, the flexible striking finger, the automatic guiding device, five-point motion, etc., are all to be found in this Player Piano, and the price is not \$1,750, but in this sale these instruments will be only \$965, with \$30 additional for slightly fancier cases and \$60 more for the very fanciest. The liberal payment plan applies to these superb little Pianos and Baby Grands as to all others.

PRICES THAT ARE ALMOST UNBELIEVABLE
Please depend upon it that this sale of players

planos is of much and intense importance. A metal tubing up-to-the-last-minute perfected player piano usually priced to retail at \$600, is now offered for less than half price, or \$385! A plainer model Player Piano is actually only \$245. This is the cash price but for mere additional simple interest will deliver for \$20 down (and Barnes will make the \$30 payment for you), then you only pay the \$8 a month, free music rolls included. Nearly all new.

\$10 a month till \$365 is paid will buy a higher grade fancy walnut Player Piano, a brand new one, an instrument usually priced at \$650. We will give a bill of sale when only \$365 has been paid for this beauty, and include a most liberal supply of musical rolls.

A Weber Pianola Piano, widely advertised at \$1,000, is now priced at \$486, payments \$9 a month free music rolls included. Other Pianola Pianos \$418, \$488, \$288, etc.; like new.

A very little more will buy a Weber Piano. The very highest priced one, but payment are to be arranged at \$15 a month. Free music rolls too. Superb Player Pianos De Luxe the very finest.

yet constructed, totally and mechanically, instruments that excel any \$1,150 piano to be had, possessing 5 points of superiority over the next best make. We are pricing one of these instruments at \$585, and a plainer style for \$545, payments \$15 a month, free music rolls included.

Old style Pianolas for \$65 apiece. A liberal supply of music is included. We want them out of the way.

Space forbids detailed mention of all of the instruments in this sale, but suffice it to say that even a player piano on the floors is marked at corresponding low prices.

In a sale of this kind buyers come from everywhere and they act quickly. There are no duplicates except in a few instances. For this reason we say come at once.

We know of only one way to do business quick and that is to cut prices. Relentless, uncompromising price reduction, and thus this occasion is presented. Never have modern player pianos been obtained for so little money and never again will there be had at such extraordinary savings in price. All of these instruments will be shipped subject to examination and free trial.

A STATEMENT FROM THE MANUFACTURERS
OF PIANOS THROUGH THEIR AUTHORIZED
REPRESENTATIVE NOW IN CHARGE
OF THIS SALE.

I am the factory representative. I secure an order from the manufacturers I represent for three planes every time I can sell two during this sale. I do not care for retail profit or even wholesale profit. The manufacturers have accumulated a surplus of stock. Everyone knows that export trade is particularly in musical instruments, is now at a standstill. If you expect to buy a piano in the next ten years you are doing your own self injustice if you do not see me within the next few days. Your own terms can be made. I will make the first payment for you, the balance can be paid as best suits you. A little every week or every month.

**A. G. BARNES, AUTHORIZED FACTORY
REPRESENTATIVE.**

MUSIC ROLLS

15 Cents Per Roll. Not a
roll of music that is old
and out of date—all the
latest music.

FREE

10 to 100 rolls given with
almost any Player Piano
during this great sale.

ALMOST EVERY MAKE OF
PLAYER PIANO AT A PRICE
LESS THAN THE SAME PIANO
WOULD SELL FOR AT ANY
OTHER TIME WITHOUT THE
PLAYER.

WEBER PIANOLA PIANOS

\$ 1000 values **\$486**. Other Pianola Pianos, like new, \$800 values, **\$318**; \$600 values, **\$287**

